



## HOW TRAVEL AGENTS CAN SAVE YOU \$\$\$



### TRAVEL ADVISORS COST MORE MONEY... AND OTHER LIES – DEBUNKED BELOW

Some people still sadly associate using a travel advisor with paying more money, when in actual fact – it's quite the opposite. From getting you the best seats on the plane to working behind the scenes to ensure your vacation goes off without a hitch – after using a great travel advisor once I personally guarantee you'll be hooked!

#### TIME & MONEY

Ask yourself, how much is your time worth? Expedia's research indicates the average American spends 22.95 hours booking a trip in the 6 weeks before departure. That's one hour a night for nearly three weeks or nearly three entire workdays. Is this time you can afford to lose?



# NEVER STOP PACKING TRAVEL



Travel advisors often have access to wholesale rates and exclusive deals that the general public does not. As such, they can pass these savings on to you – their client. Most advisors make their money through commissions paid by hotels, tour operators, cruise lines, etc – not through adding on extra charges for their clients. Travel advisors who do charge fees are charging for the trip planning process – remember those 22.95 hours I referenced in the paragraph above? They're working, researching, and customizing the perfect journey for you, and some charge fees for this type of work.

Planning travel has never been more complicated than in 2021 and beyond. From quarantine restrictions to PCR testing, an expert agent will save you countless hours in research and logistics alone – that's worth its weight in gold.

## HASSLES

Booking with a third-party site may feel like the obvious choice, but websites like Expedia can't connect the dots. Sure, you could book a few nights at a hotel, but can you arrange the car service, the late-night check-in, the adjoining rooms next door to each other? Travel advisors take the hassle out of the trip planning process and can make it fun again.

By now we've probably all heard horror stories of trips booked immediately before Covid, and cancellations or refunds that went awry. When you book with a travel advisor and (for whatever reason) you're unable to go on your trip – you don't have to lift a finger. It won't be you waiting on hold with the airline, or trying to argue about a credit vs a refund. Your travel advisor has your back and is looking out for your best interests every step of the way, and that includes when things go sideways.





Check into your hotel and your room is not to your liking? Your travel advisor often has special relationships with hotels, and they can (hopefully) rectify the situation seamlessly, without you having to get on the phone and ask for the manager.

## UPGRADES & CONNECTIONS

Everyone loves a good upgrade. From complimentary breakfast to room upgrades, most travel advisors can score their client's great perks when they book with them. In addition, travel advisors are well connected. A travel advisor's job is to be the expert, and this means traveling to countless destinations, and building relationships with hoteliers, tour operators, even restaurateurs. Don't discount their ability to score you that hard-to-book seat at a new restaurant, or surprise you with an exclusive behind-the-scenes experience while on a tour.

Want to learn more about what I do for my clients? [Let's talk!](#)

